



BLUESCOPE LYSAGHT

BlueScope Steel Limited
ABN 15 000 011 050
11 Carolyn Way,
Forrestfield WA 6056
PO Box 308
Forrestfield WA 6058
Telephone +61 8 9454 1111
Facsimile +61 8 9454 1122
www.bluescopesteel.com

19th July 2010

Dear Sir/Madam

PRICE INCREASE

During the last 18 months BlueScope Lysaght has been absorbing increasing operating costs in raw materials, manufacturing, transport and labour, as a result of these market conditions BlueScope Lysaght will be increasing prices on metallic coated, painted products and delivery charges from Monday 20th September 2010.

There will be a minimum price increase of 1.5% and this will apply on all products ordered for delivery after Monday 20th September 2010.

Product Catalogue Group	COLORBOND®	ZINCALUME® & Galvanised
Roofing & Walling	4%	6%
Rainwater Goods	4%	6%
Custom Flashings	7.5%	7.5%
Accessories	5%	5%
Structural Products/Purlins		6%
House Framing		6%
Fencing	1.5%	
COLORBOND® Ultra & Metallic	5%	
Delivery Charges	5%	5%

Your current level of discount will remain the same and prior to the effective date of this price increase, new price books will be prepared and delivered to you. Should you require further information before the new pricing books are available, please don't hesitate to contact either the external or internal sales representative responsible for your account.

BlueScope Lysaght thanks you for your business and we look forward to continuing to supplying your building product needs in the future.

Yours Sincerely

Neil Sutherland
SALES MANAGER, WA

No. 6570 P. 1
PAGE 001 OF 001

MSG# 63246987-007-638

BlueScope Lysaght
FROM: 11174719

Jul 19 2010 16:06:18 WST
19 Jul 2010 17:01